

Received at the April 14, 2026, Regular Council meeting

Request to Appear as a Delegation

100 Newport Drive, Port Moody, BC, V3H 5C3, Canada
Tel 604.469.4500 • Fax 604.469.4550 • www.portmoody.ca

All information provided on this page, as well as any additional pages submitted, will be included in the agenda or on-table package, which are published and form part of the permanent public record.

Name of Delegation: Inlet Music Series Team
Name of Primary Contact Person: Darlene Cooper
Who will be making the presentation? (maximum 2 people) Darlene Cooper and Bill Sample
Purpose of Delegation: To present the success of the first 4 years of the Inlet Theatre Music series and request that the current arrangement of city support (rental fee waived in kind; promote in Newsletter and on City calendar) be extended another 2 years.
Specific Details of Request (if you are requesting something from Council, please include those details: We are Port Moody residents bringing a high level of musicianship to our city to enhance the culture and we want to partner with the city in doing so - as part of the "City of the arts initiative". We are requesting that the rental fee (approx) \$400 per concert) be waived in kind and that the city would supports this series through promotion in City calendar and newsletter for another 2 years. (Season 5 and 6 - 2026-2028) The music series has added a positive cultural impact to Port Moody (city of the arts). It has been noticed not only in the tri-cities but throughout the Lower Mainland. We are getting patrons from all areas, even as far as Bellingham. The response from the audiences and community has been very positive. We have more than double our subscriptions. Due to the support of the city we have been able to put more money directly into supporting musicians and bringing in a high level of performer. This March we have a 2026 Grammy Nominee performing and we have had numerous Juno nominated and awarded artists. a) Positive feedback from patrons and artists; loyal patrons b) Partnerships with local businesses - giving door prizes and discounts c) Partnership with Summer Sundays - another city supported series d) A website and newsletter that promotes all live music in Port Moody - a community vision and focus e) Sponsorship from developers has dried up and we are relying on City support, local grants and patrons to keep bringing in a high calibre of music. f) Give a financial overview of the last 2 years
Additional Information in Support of Request:

Received at the April 14, 2026, Regular Council meeting

RC - On-Table - 2026 04 14

5

Item 4.2

Inlet Music Series

4 Year Report

**Darlene Cooper, Bill Sample
Nancy Nikolai, Helen Daniels and Will
Chernoff**

Received at the April 14, 2026, Regular Council meeting

RC - On-Table - 2026 04 14

6

Item 4.2



- 30 successful shows in the books
- 1 more this season
- 8 planned for next season
- Multiple BC Hall of Fame acts
- Multiple Juno winners
- Even some Grammy winners
- Mix of local and touring acts
- Multiple sell-outs

Received at the April 14, 2026, Regular Council meeting

RC - On-Table - 2026 04 14

7

Item 4.2

Attendee testimonials

The Inlet Music Series is a wonderful addition to the City of the Arts, and I hope it will continue to bring so much talent to us here in Port Moody for years to come. Thank you! - Margaret Kuda

The music series is a wonderful entertainment option being offered in the Inlet Theatre. Please continue with the music series as this is a fantastic and important musical addition to the City of the Arts. - Ann Soucie (Port Moody)

My wife and I have attended all these fantastic concerts. We appreciate the city's support and hope this will continue into the future. - Frank Winters (Port Moody)

We're new to Port Moody. This is our first show in the Inlet Theatre – it's fabulous! - Paul Hanneriau (Port Moody)

The concerts have been a very important part of my life. I've lived in Port Moody for over 30 years and the music series is a vital part of life and culture in our wonderful city of Port Moody. - Sandra McLaughlin (Port Moody)

We have enjoyed this series so much. It has brought so much joy and laughter to the soul. Our world needs to hear live music. - anonymous patron

We are so lucky to have access to such quality talent in Port Moody with the Inlet Theatre Music Series. To have this quality of music right here in Port Moody without having to travel all the way to Vancouver is priceless. - F. Cyphus (Port Moody)

Received at the April 14, 2026, Regular Council meeting

RC - On-Table - 2026 04 14

8

Item 4.2



Received at the April 14, 2026, Regular Council meeting

RC - On-Table - 2026 04 14

9

Item 4.2

Artist testimonials

Our experience as part of Bill and Darlene's Inlet Music Series at the Inlet Theatre was wonderfully meaningful. Thanks to their dedicated promotional efforts and community-oriented approach, our show sold out and we got to perform for a beautifully engaged audience in Port Moody. All of the musicians in my ensemble were impressed by the high level of care and professionalism – from the top-notch sound person to gracious volunteers and backstage. hospitality.

-Laila Biali (Juno award winner; Grammy nominee; CBC host for Saturday Night Jazz)

I thoroughly enjoyed performing as part of the first season of this music series. The Inlet Theatre is a sweet place to play and the people who work there, from the volunteers to the sound and lighting folks, make it a joy. I regularly drive in from the west side of Vancouver to enjoy the wonderful line up of excellent musicians that Bill and Darlene are able to book. Looking forward to seeing the line up for next season.

-Jane Mortifee

Performing at the Inlet Theatre in Port Moody last year with my jazz group The Vince Mai Quintet was a definite highlight of the last few years! Well organized with a very receptive audience, I cannot say enough good things about how the series was run, presented AND how much the Tri-Cities area needs what this music series offers.

-Vince Mai

Received at the April 14, 2026, Regular Council meeting

RC - On-Table - 2026 04 14

10

Item 4.2

Our dedicated team of volunteers from the community



Received at the April 14, 2026, Regular Council meeting

RC - On-Table - 2026 04 14

11

Item 4.2

Thank you!

Received at the April 14, 2026, Regular Council meeting

RC - On-Table - 2026 04 14

12

Item 4.2

Port Moody City Council Meeting

Inlet Music Series delegation and 4 year report

April 14th, 2026

Presenters: Darlene Cooper, Bill Sample

In absentia: Helen Daniels, Nancy Nikolai, Will Chernoff

5 Years ago, we presented a vision for the Inlet Music Series as a part of the “city of the arts” initiative bringing high quality live music to Port Moody’s Inlet Theatre through a monthly concert series running from September to May. **As a team of Port Moody residents**, we saw it as a partnership with the city to broaden the cultural fabric and enrich the community of Port Moody.

We sought to gain the city’s partnership and support through the following:

1. The rental fees (of approx.\$330 - \$400 per concert) waived in kind
2. Promotion of the concerts and series via City newsletters, Calendar, and putting up posters and the digital sign

The city council responded very favourably and we’ve been partners for 4 seasons now.

We want to thank the City of Port Moody for their support these last years and we hope the city will extend the partnership we have with them for another 2 years – for seasons 5 and 6.

We are here at the end of Season 4 to share that the series has been a success on many levels and very well received by the community. Our subscriptions have more than doubled and local residents have shared their appreciation of being able to attend these events at a reasonable price close to home. The theatre staff have told us how much they love working with our team as well.

Through the City's support—specifically the **waiving of rental fees** and **promotional assistance**—we have been able to:

- **Invest in Talent:** Directing funds toward high-caliber, award-winning performers – both local and touring artists.
- **Keep Arts Accessible:** Maintaining affordable ticket prices and introducing student rates to ensure all residents can participate.

What Sets Us Apart

You may wonder why this specific partnership is vital. Unlike commercial promoters, we are **Port Moody residents** with a 'community-first' rather than a 'profit-first' mandate:

- a) **The Inlet Music Society:** We've been running as a non-profit with a break even or just under outcome
 - This Spring we started the process to incorporate as a non-profit society to ensure this series remains a permanent, sustainable legacy for the city.
- b) **Collaborative Spirit:** Our website and newsletter promote *all* live music in Port Moody, not just our own."
- c) **Original Artistry:** We focus on artists performing original music and unique arrangements of covers and standards. There are many promoters bringing in Tribute bands so that is well-covered and has a big appeal for the nostalgia. However, many high quality artists who perform their own music also need opportunities to be heard and share their stories and we want to promote that.

Received at the April 14, 2026, Regular Council meeting

RC - On-Table - 2026 04 14

14

Item 4.2

Page 3

d) **Ticket prices alone** don't cover the expenses as you will see in the financial pages. Sponsorships from developers have dried up and we are relying on local grants and the city's partnership to offset the discrepancies. Please see the overview of season 3 and 4 based on ticket prices alone.

4. Community & Economic Impact

The impact goes beyond the music:

- **Local Business Support:** We partner with local businesses for door prizes, keeping the 'arts dollar' within Port Moody. We bring people into the area who will go out for dinner, drinks in our locals restaurants, pubs and breweries.
- **Volunteerism:** We've built a dedicated team of local volunteers, fostering a sense of civic pride.
- **Regional Tourism:** We are drawing patrons from across the Lower Mainland, cementing Port Moody's reputation as a cultural hub."

5. The Request

"As we look toward Seasons 5 and 6, we are requesting a **two-year extension** of our current partnership. Specifically, the continued in-kind waiving of rental fees (**approximately \$3,200 per season**) and ongoing promotional support via city channels.

This support is the 'bridge' that allows us to bring world-class talent to our backyard while keeping tickets affordable. We see this as a shared investment in our city's tagline: **City of the Arts.**"

Received at the April 14, 2026, Regular Council meeting

RC - On-Table - 2026 04 14

15

Item 4.2

Inlet Theatre Music Series

Financial overview of concerts based on ticket sales

ITMS Summary of Finances for Season 3 – 2024 – 2025

	<u>Tickets</u>	<u>Expenses</u>	<u>Net</u>
Concert 1 – Brandon Isaak	\$ 3,915.54	-\$ 5,273.18	-\$ 1,357.64
Concert 2 – Jennifer Scott	\$ 2,123.88	-\$ 3,245.09	-\$ 1,121.21
Concert 3 – Wild Blue Herons	\$ 2,860.54	-\$ 3,945.99	-\$ 1,085.45
Concert 4 – Shannon Gaye/Kristian Alexandrov -	\$ 2,444.12	-\$ 4,992.95	-\$ 2,548.83
Concert 5 – Big Hank and the Smokin' Toasters	\$ 3,546.26	-\$ 4,422.16	-\$ 875.90
Concert 6 – Cousin Harley	\$ 4,744.12	-\$ 5,104.80	-\$ 360.68
Concert 7 – The Paperboys	\$ 6,128.40	-\$ 6,637.27	-\$ 508.87
<u>Concert 8 – Mimosa</u>	<u>\$ 2,348.40</u>	<u>-\$ 4,040.31</u>	<u>-\$ 1,691.91</u>
	\$28,111.26		
Total Net from ticket sales minus expenses			- \$ 9,550.49
Sponsorship income			\$ 2,500.00
Grants			<u>\$ 3,210.00</u>
Total Net for Season 3			- \$ 3,840.49

Received at the April 14, 2026, Regular Council meeting

RC - On-Table - 2026 04 14

16

Item 4.2

ITMS Summary of Finances for Season 4 – 2025 - 2026

	<u>Tickets</u>	<u>Expenses</u>	<u>Net</u>
Concert 1 – Cara Luft and The Luckies	\$ 6,031.25	-\$ 4,946.03	\$ 1,085.22
Concert 2 – Locarno	\$ 4262.62	-\$ 6,398.52	-\$ 2,135.90
Concert 3 – Cory Weeds Quartet w/Ale Nunez	\$ 4,331.37	-\$ 4,534.93	-\$ 203.56
Concert 4 – Dawn Pemberton and Marcus Mosely	\$ 6,975.00	-\$ 5,827.08	\$ 1,147.92
Concert 5 – Van Django featuring. LJ Mounteney	\$ 4,995.48	-\$ 3,874.44	\$ 1,121.04
Concert 6 – Krystle Dos Santos	\$ 5,738.65	-\$ 4,967.77	\$ 770.88
Concert 7 – Laila Biali (inc.rental : Grand Piano)	\$ 7058.70	-\$ 9374.63	-\$ 2,315.93
Concert 8 – The Romeros	\$	-\$	
Total Net from ticket sales minus expenses			- \$ 530.33
Grants			\$ 7,000.00
Total Net for Season 4 to April 14, 2026			\$ 6,469.67

Received at the April 14, 2026, Regular Council meeting

RC - On-Table - 2026 04 14

17

Item 4.2

Season 3 and 4 combined totals

Season 3 concert net based on ticket sales	- \$ 9,550.49
Season 4 concert net based on ticket sales	- \$ 530.33
**Season 3 and 4 non-concert specific expenses	- <u>\$ 1,649.91</u>
Total before sponsorship and grants	- \$ 11,730.73
Total sponsorships and grants season 3 and 4	<u>+ \$ 12,710.00</u>
Total net for Season 3 and 4	\$ 979.27

**In addition, there are non-concert related expenses such as website, mailing list site, ticketing platform